## Consulting Services and IT Solutions to Address Today's Supply Chain Challenges

To succeed in today's marketplace, retailers and manufacturers need to provide customers with a seamless shopping experience that extends from brick and mortar to online.

When companies do not have the internal resources or specialized expertise needed for a project or challenge, they turn to RPE. Our trusted consultants are known for their industry knowledge, systems and application expertise and added value they bring to every project. We become an extension of your team, invested in your success and bottom-line goals.

Retail software solutions support virtually all aspects of a business' operations. RPE partners with some of the industry's most respected solution and software providers to help retailers implement effective supply chain management solutions to maximum profitability. We develop solutions that help address your most pressing challenges.

### **Innovative Software Solutions**

#### Merchandise Management

Streamlining the merchandising process to adapt to changes across sales channels targeting the right mix of products to each store to meet consumer demands.

#### Planning

Determining the right product mix through assortment planning, merchandise planning and enterprise planning to maximize the ROI.

#### **Allocation & Replenishment**

Having sufficient stock levels to predict inventory needs and react to demand patterns across the supply chain.

#### Analytics

Increasing productivity with real-time data reporting and analytics to optimize the decisionmaking process with data gathered from the entire business network.

#### Vendor Management

Identifying, capturing and responding to supplier compliance issues and supply chain inefficiencies reducing lost sales and excess labor for a more profitable supply chain.

#### **Additional Solutions**

Forecasting Demand Fulfillment Assortment



Integrating people, process and IT

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## **Trusted Consulting Services**

#### **Strategic Planning**

- Business Process Analysis
- Gap Analysis
- Process Improvement
- Competitive Analysis

#### Package Selection

- Requirements Definition
- RFI/RFP
- Software Assessment
- Software and Hardware Selection

#### Implementation

- Systems and Software Upgrades
- Integration and Interfaces
- Data Conversion
- Modifications and Programming
- Customization and Enhancements
- Training

#### **Support Services**

- Post implementation Support
- Documentation

#### **Project Management**

- People and Process Management
- Staff Augmentation

#### **Cloud Services**

- Hosting
- Systems Management
- Disaster Recovery and High Availability
- Backup and Data Recovery
- Data Center Services

## Why Partner with RPE?

## **Consultants with a Retailer's Perspective**

Many of our consulting experts have a retail background. They have been in your position and understand your challenges providing an outside perspective with insider experience and knowledge. Many employees worked for retailers before joining our team or engaged with software vendors developing the solutions we now implement. They understand the daily trials retailers face and draw on this experience to meet today's challenges and tomorrow's opportunities.

## **Process and Application Knowledge**

We understand today's retail is constantly evolving. We ask tough questions to find the right answers applying our breadth of expertise to address your needs by improving processes and harnessing the power of technology. Our retail knowledge, systems and applications expertise, technology skills and process improvement expertise help clients achieve success and reach bottom-line goals.

## **Added Value to Every Project**

RPE is known for the value we bring to every project. As a boutique consulting firm, we engage with established nationwide retail chains as well as emerging retailers, but all with the same goal to constantly grow revenue and enhance the customer experience. Partnering with a big-name firm with a big price tag does not always translate to more expertise and experience. RPE has the expertise and experience with a personal approach.

## **Collaborative Approach**

Since 1999, RPE consultants have built strong relationships with clients to become trusted advisors based on confidence, understanding and collaboration. Dependable, persistent and detail oriented, we are laser focused on providing excellent customer service to become a reliable, trusted and value-driven consulting partner.

## **About RPE**

Transforming more than 20 years of IT software experience into practical services and solutions, RPE is dedicated to helping retailers and wholesalers increase sales, improve profitability and enhance the customer experience. Bringing added value to every project, our trusted consultants are recognized for their expertise and experience helping clients improve processes and systems to deliver products across multiple channels in the most efficient way possible.



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Improvement

Process

**Strategic IT** 

Planning

Package Selection

Systems Implementation

**Project** 

Management

**Support** 

**Services** 

**Cloud & Hosting**